

EPiC

EPITOME INNOVATION CAPITAL

Meet our highly skilled
professional team

Thanos Mitrelias



Dr. Thanos Mitrelias contributes over 20 years of deep tech industry expertise to the EPIC Fund, wearing multiple hats as an active entrepreneur, thought leader, investor, and founder of spin-offs from the University of Cambridge. With a PhD in Natural Sciences from The University of Cambridge, he embarked on his career at the university, where he initiated, managed, and led numerous business and innovation projects, primarily at the crossroads of natural sciences, engineering, and sustainability/healthcare industries. These projects have consistently delivered value and achieved returns on capital investment of up to x20.

As a Founding Director of his Cambridge University spin-offs, Dr. Mitrelias successfully secured multimillion-dollar funding and human resources to facilitate the growth of his companies from 2008 to the present. Additionally, he served as an interim CEO for a Koc Holdings spin-off portfolio company from 2012 to 2014.

Between 2018 and 2021, he orchestrated the negotiation and management of a substantial energy R&D project awarded by PETRONAS to one of his companies. This endeavor resulted in environmentally friendly enabling technologies poised to capture significant value in existing oil and gas reservoirs, potentially in the multibillion-dollar range.

Dr. Mitrelias extensive international personal network, spanning the US, Europe, China, MENA, Malaysia, Peru, Brazil, Norway, Turkey, and his longstanding involvement in the Cambridge entrepreneurial ecosystem since 1994, enable him to enhance the EPIC Fund and its Investees significantly. His passion for translational projects that benefit society, particularly in the realms of sustainability and healthcare, equips him to provide strategic guidance on market expansion, innovative product development, disruptive innovations, and unconventional solutions for internationalization to EPIC Fund Investees."

Dimitris Kafalis



Dimitris Kafalis boasts three decades of senior management and leadership experience, during which he has excelled in developing and implementing corporate restructuring and growth strategies for leading companies across a diverse range of industries. His expertise spans FMCGs, Food and Beverage, Retail, Information and Communication Technology, Betting and Gaming, Investment Consulting, and Private Equity sectors, with a proven track record in Greece, the South East European Region, Italy, and the USA.

Mr. Kafalis holds a Master's degree in Chemical Engineering from NTU of Athens and an MBA degree from the University of Massachusetts (Lowell). He has further enhanced his qualifications with certificates in Corporate Restructuring/M&As from Harvard University and Private Equity from the London Business School.

Konstantinos Klitsakis



Konstantinos Klitsakis boasts over 25 years of executive experience at both C-level and Board level across diverse sectors. He embarked on his career at Arthur Andersen before joining Ernst and Young's Transaction Advisory Department in 2002, where he ascended to the role of Senior Manager.

In 2007, he transitioned to Marfin Investment Group, where he assumed the role of Head of the Transaction Services Unit. Following privatization in 2009, he took on the mantle of Group CFO for Greece's legacy air carrier, Olympic Air, as well as its subsidiaries, Olympic Handling and Olympic Engineering.

From 2015 onward, Mr. Klitsakis has held executive positions as CEO and CFO in various companies, including Lsys SA (a System Integrator with a GCC presence), RKB Beograd (a real estate company owning 34 department stores across Serbia), Encode (a leading international Cyber Security Company), and 21 Gaming (a gaming company). Throughout his career, he has served on the boards of several companies, including Lsys, Encode, Olympic Air, Singular Logic, Tower Technologies, and Sunce Koncern (a prominent Hospitality and Leisure Company in Croatia, operating 11 hotels).

Mr. Klitsakis holds an MEng in Mechanical Engineering and an MBA from Leicester University, in addition to being a CPA.

Konstantinos Poulas



Dr. Konstantinos Poulas earned his biology degree at the Athens University where he also completed his Ph.D. Since 2003, he has served as a faculty member at the University of Patras in the Department of Pharmacy. He also holds roles as a Scientific Advisor for two biotechnological companies in Greece and co-founded one. Currently, he provides diagnostic services for autoimmune diseases and conducts biochemical/chemical analysis, within the University of Patras.

Over the past two decades, his research is centered on understanding the structure and function of Acetylcholine Receptor(s) and their interactions with autoantibodies or monoclonal antibodies. He has delved into the molecular structure of monoclonal antibodies and acetylcholine receptor fragments. Moreover, he has pioneered two novel protein crystallization methodologies, one of which holds an international patent. In recent years, his focus has shifted to the emerging field of ELECTROCEUTICALS, where he investigates the impact of Wireless Microcurrent Stimulation (WMCS) technology and Pulsed Electromagnetic Fields (PEMF) technology on wound healing, burns, and pain management.

For the past eight years, he has conducted comprehensive research on e-liquids (both before and after vaping) and the molecular, cellular, and histological effects of vaping. His studies have also expanded into the medical cannabis domain, where he leads the kannabis.team hub of innovation within the Patras Science Park area.

Dr. Poulas boasts approximately 120 publications in peer-reviewed journals and actively participates in HORIZON2020 and national research projects. Notably, he has recently presented on medical cannabis at conferences in Athens, Crete, Volos, and Lesvos. He has also ventured internationally, visiting Malaysia, where he signed a memorandum of understanding with a local private university to collaborate on CBD infusion studies and preclinical research.

Vassilis Skivalakis



Vassilis Skivalakis is an accomplished executive with over 24 years of extensive experience at the C-level, specializing in corporate and strategic finance, financial management and control, growth and expansion strategies, and investment planning and analysis. His expertise spans various industries, including telecommunications (Vodafone & Wind Hellas), wholesale distribution in the energy and automation sectors (Finder S.p.A. & Lovato Electric S.p.A.), and real estate construction and development.

Mr. Skivalakis has a proven track record of successfully designing and implementing Business Intelligence software platforms. He has collaborated closely with specialized developers to integrate Artificial Intelligence & Machine Learning solutions, harnessing existing data to identify trends for more accurate planning, forecasting, and decision-making. His educational background includes an MBA degree from the Financial University of Athens, a Postgraduate Diploma in Economics and Finance, and a Diploma in International Financial Reporting Standards.

Nikos Sardellis



Nikos Sardellis, an academically and commercially astute Business Development Executive, possesses a fervent enthusiasm for the conception, design, and execution of transformative business plan strategies.

With a profound understanding of the principles governing effective investment design, planning, and implementation, Mr. Sardellis demonstrates a proven ability to research and craft strategies and go-to-market plans that cater to the needs of both end-users and investors.

His experience in the investments and start-ups industry has refined his results-oriented approach, with a dedicated focus on enhancing a company's market position and seizing financial growth opportunities by developing robust value propositions and roadmaps for a thriving pipeline. Additionally, he excels in analytical and critical thinking, strategic planning, leadership, client management, and the cultivation of strong relationships with business partners in cross-functional and multicultural environments.

Mr. Sardellis earned his BSc in Maritime Business and Law from the University of Plymouth and holds a Master of Business Administration (MBA) from Cardiff University in the UK.